



March 19, 2020

Dear Colleague,

Never have we felt more as one community, than now. This global crisis is impacting all and access to financial support and information is critical. The ASA Board of Directors has directed ASA staff to focus on relief efforts for aviation distributors and the supply chain; and to provide that information across the global network.

As we can see from the positive news coming out of China, COVID-19 has a shelf life. We should all take heart from the reports that normal life is resuming. The Economist is reporting that domestic capacity in China has already doubled from its February lows.

ASA has established a COVID-19 resource page on its [website \(including new information on SBA Loans\)](#) and will be sharing information through LinkedIn. Country and/or Region centric emails will be sent to members about government relief. This is beneficial for sharing information about government resources for recovery.

**Every company and all their workers need to contact their government representatives. It is important that any relief packages cover all companies in the aviation supply chain. We do need the air carriers to be operating but this is a unique situation and the government needs to provide assistance to all. On the ASA COVID-19 web-page there are [sample letters](#) and [emails](#). Please use the sample and tailor it to your own needs.**

Aviation will be back, and distributors need to be there to support our customers. We, distributors, need each other now more than ever and will need each other in the future. ASA is here for its members; do not hesitate to reach out.

We welcome information from our International members on any additional measures being taken in their home Countries that we have not included on our resource page.

Additional emails will follow weekly.

In this together,

ASA Board of Directors



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