

PLACE ON COMPANY LETTERHEAD AND MAKE SURE IT IS ONLY 1 PAGE LONG

The Honorable <Insert "Senator" or "Representative"> <FULL NAME>

<Address>

Washington, DC 20510

Dear <Insert "Senator" or "Representative"> <Insert Last Name>:

The recent outbreak of COVID-19 is causing unprecedented harm and financial hardship to the entire world economy, but most especially to the global commercial aviation industry. We are writing to endorse the current efforts to support the aviation industry, and to ask that you consider extending that support to the aviation industry's vital supply chain.

Countless companies and approximately a 500,000 workers nationwide supply the products and services supporting the airlines to keep them flying safely.

<Your Company name> is a small business with approximately <X> employees in the commercial airline industry. We are located in <Insert State> and we <describe what your business does for commercial aviation>.

<insert your own state statistics here if you like, such as the number of small aviation-related businesses in your state>

Over the past twenty years, Congress has been called upon to support several critical American industries in tough times. Our experience has been that this support often fails to find its way to the supply chain (who are asked to sacrifice to help the industry survive but then have no way to be made whole after their sacrifices).

Due to the mandatory grounding of air traffic from various countries, our industry and <Your Company name> are already suffering from the pandemic. As a measure to manage their cashflow, many airlines are opting to defer their payment to our business for goods and services that we have provided to them. They are also significantly reducing, if not eliminating, all maintenance and supply spend during this period. Past experience with aviation incidents shows us that (1) funds provided to air carriers often do not get shared with the supply chain, and (2) this sort of economic effect continues to impact the aviation supply chain well after the incident appears to be over. In the past, this has resulted in a loss of small business jobs from the aviation industry.

We respectfully request your support of the aviation supply chain in the financial aid package that is provided to the airline industry. As a <Insert state> based business, we, along with thousands of other companies, have created an aviation hub. We now stand to lose our status if all our businesses fail as a result of the COVID-19 virus. Your constituents need your support during this very difficult time.

Thank you,