## Overview of FAA Bilateral Agreements

Presented to:

**Aviation Suppliers Association Conference** 

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### **Objective**

Discuss the challenges that are being imposed by current complex business models and the evolving global footprint of aircraft certification and manufacturing and the effect on our Bilateral Agreements



### **Overview**

- AIR 2018
- Bilateral Agreements
  - Current Bilateral Partners
  - Activities
- Latest FAA-EASA TIP Revisions
- FAA Challenges with Globalization
- What are we doing to meet these challenges?

### AIR: 2018 - Globalization

# AIR provides leadership to achieve a consistent level of product safety across geopolitical boundaries.

- -Strong international relationships are in place with a network of partners
- -The full benefit of global manufacturing and seamless transfer of products and approvals is achieved through collaboration with international partners and industry
- –Safety initiatives are shared among international partners and promoted globally

### **Bilateral Agreements**

- Our network of Bilateral Agreements covers 48 countries around the globe
  - The FAA has 35 BAA/BASA partnerships in addition to the EASA agreement.
  - The EU agreement is with all 28 countries within the European Union, 15 of which are included in the 35 partnerships listed above
- Additionally, we have two active Working Procedures and one being developed

### **Current Bilateral Agreements in Effect**

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Argentina	Korea	Austria	Greece	Portugal	
Australia	Malaysia	Belgium	Hungary	Romania	
Brazil	Mexico	Bulgaria	Ireland	Slovakia	
Canada	New Zealand	Czech Republic	Italy	Slovenia	
China*	Norway*	Cyprus	Latvia	Spain	
Iceland*	Russia	Denmark	Lithuania	Sweden	
India	Singapore	Estonia	Luxembourg	United Kingdom	
Indonesia	South Africa*	Finland	Malta		44
Israel	Switzerland*	France	Netherlands	111 10	reemell
Japan	Taiwan	Germany	Poland	Inder US-EU Ag	INAME
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<sup>\*</sup> Executive agreement only at this time

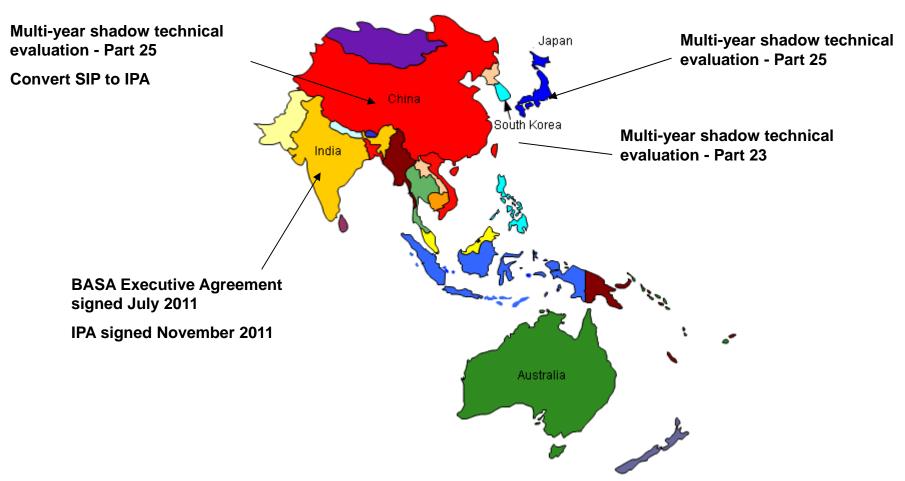


### **Europe International Activities**

U.S./EU Safety Agreement went into force on May 1, 2011 **Developing IPA with Norway FAA/EASA Technical Implementation** Procedures (TIP) Rev 3 issued April 2013 Netherlands Belgium Finland Luxembourg Estonia Latvia Denmar Lithuania Poland Germany Czech Slovakia Ireland added in 2013 to Republic **Annex I Appendix for TSO** France Hungary articles only. Rumania All remaining EU member Slovenia Portugal | states added in 2013 to Annex I Appendix for used Spain aircraft. Greece Malta Cyprus **Developing IPA with Switzerland** 



### **Asia-Pacific Region International Activities**



Growing aviation manufacturing sector involving bilateral partners.



### **Americas International Activities**



**Revision of BASA IPA is underway** 

Working on the implementation of the Project Efficiency Plan (PEP) for Canadian validations (incoming).



IPA completed and signed in July 2009 for U.S. acceptance of Mexican TSO articles

Growing aviation manufacturing sector involving bilateral partners.



### **FAA-EASA TIP Changes**

- TIP Rev 3 issued April 2013
- Based on Validation Implementation Team (VIT) recommendations to develop TIP towards a more streamlined and effective process for validation
- VIT identified validation problem areas to target for improvement
- Gathered industry and authority input for changes

### FAA-EASA TIP Changes (cont'd)

#### Changes introduced in TIP Revision 3 include:

- Clarification of unclear and elimination of redundant or conflicting information between TIP and TVP
- Process to reduce number of validation items
- Procedures to reduce level of necessary validating authority involvement
- Clarification on approved manual change validation process
- More direct and concise descriptions of stakeholder roles and communication expectations
- Revised STC application process to improve confidence in STC classification
- Clarification on ICA validation procedures
- Clarification on familiarization flight objectives



### Where do we go from here?

### What are some of the challenges facing the FAA Aircraft Certification Service

- Growing diversity of the US fleet
- Increased demand for validations of US certificates and approvals overseas
- Global Manufacturing Evolving business models
- Increased demand for Technical Assistance

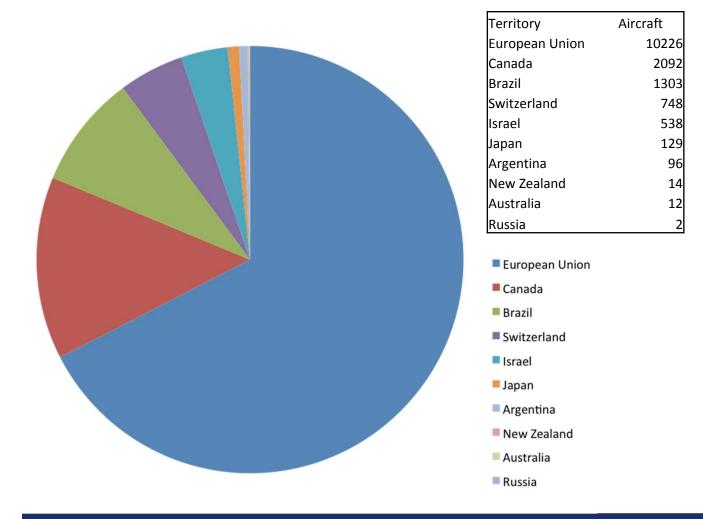
## Validation Challenges – Evolving Global Footprint

#### **Growing number of States of Design (SoD)**

- Historically, we had several European States,
   Canada and Brazil as major SoDs of aircraft/engines
- Currently, we have three major shadow evaluations
  - China Large Transport Aircraft
  - Japan Large Transport Aircraft
  - Korea Small Airplanes
- Other countries with intent to enter the club
  - India: Helicopters; Large Transport Airplanes
  - Korea: Large Transport Airplanes
  - Australia: Small Airplanes



### Registry- Foreign SoD Aircraft Today



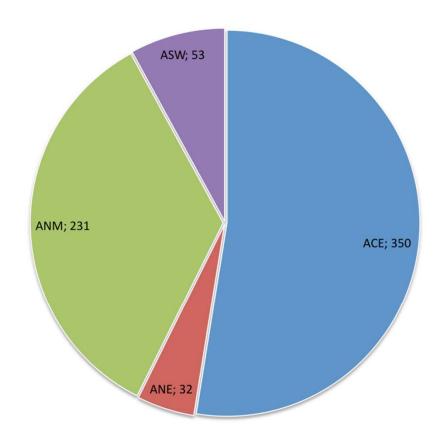
Territory	Seats	
European Union	340378	
Canada	89232	
Brazil	53490	
Switzerland	8090	
Israel	7305	
Japan	1799	
Australia	143	
Argentina	96	
New Zealand	76	
Russia	3	

## Validation Challenges – Growing and Evolving Business

### Increasing number of States expecting to validate FAA certified products

- Countries such as New Zealand and Australia issue a Type Acceptance Letter for our certificates
- Other countries which use the Type Acceptance process are increasing level of involvement
- Validation is a more involved process
  - Several are expecting concurrent validation
  - How do we make this validation process more efficient?
  - Do we have the resources to accommodate this demand for our service?

## Outbound Type Validation Requests Reported over the Last 18 Months

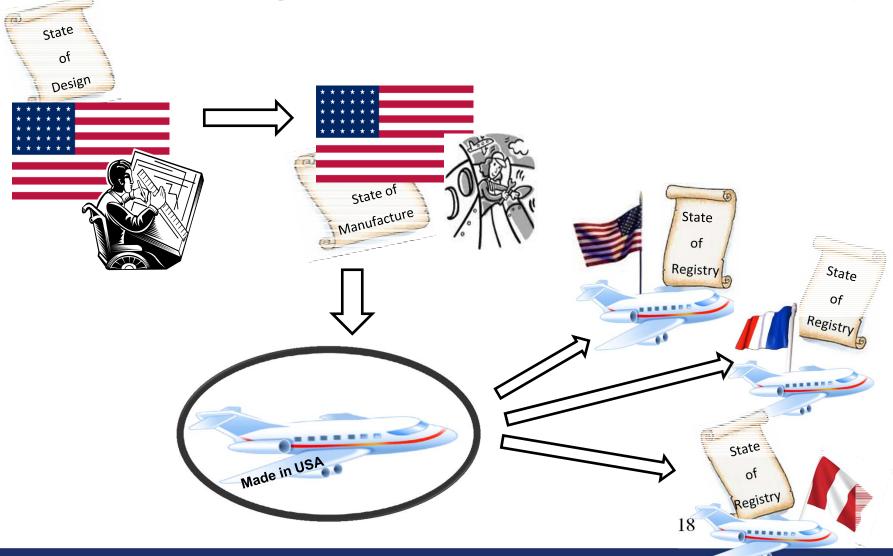


### **Global Manufacturing**

### What does "Global Manufacturing" mean?

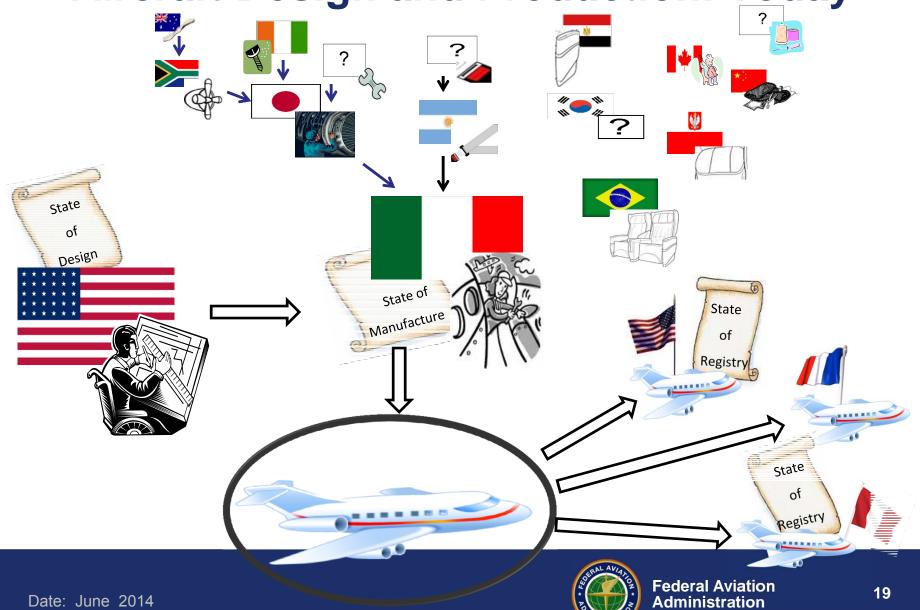
- More overseas suppliers for our PCs
   – Supplier oversight
- Evolving business models Revenue Sharing (Risk Sharing)
  - Major integrators
  - Super Suppliers
- PC Extensions overseas/Other production approvals moving to US – Certificate Management (CM)
- Split TCs PCs US SoD/Non-US SoM and Non-US SoD-US SoM
- PMAs and TSOAs production overseas

### Aircraft Design and Production: Yesterday





Aircraft Design and Production: Today



### Global Manufacturing Challenges

### Challenges for FAA

- Multi-tier supply chains with technology spread over multiple States
  - Need to perform oversight at site of manufacture
  - Resource demand for extensive supplier oversight models
- State of Design Responsibilities
  - Split TC/PC FAA still responsible MCAI
  - FAA seal of approval on TCs
- Import/Export
  - Split TC/PC not covered in IPAs
  - Multi-State business models not enabled by IPA



### AIR 2018: What are we doing?

- Revising language in our IPAs to address SoD and SoM
- Pursuing internal policy changes to support global certification model.
- Adding structure to our Special Arrangement/Management Plan process
- Strengthening our Bilateral Relationship Management (BRM) process
  - Risk based evaluation of our bilateral partners
  - Technical assistance

### **Bilateral Agreement - IPAs**

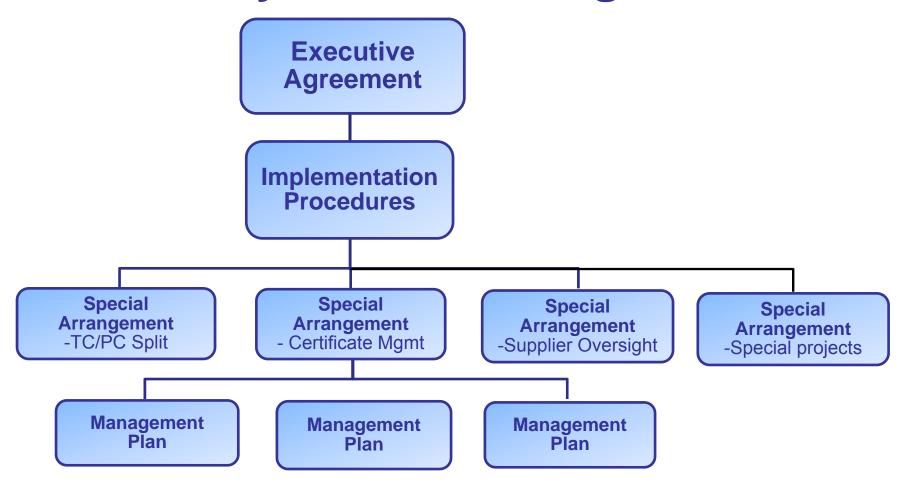
### Our IPA language was designed for the old business model where SoD/SoM are the same

- Today we have situations which split responsibilities between two States
- IPA language speaks to "manufacture" with the expectation that SoD and SoM are the same
- This could result in situations which we may not be expecting

### **Bilateral Agreements**

- Rely on our bilateral partners by conveying our oversight functions to them through Special Arrangements
  - Special Arrangement A high level document between the two agencies to:
    - Identify roles and responsibilities
    - High level acceptance of resource commitment
    - Provide accountability to our legal mandates
  - Management Plans
    - Working level agreement within scope of SA
    - Certificate management office's tool to manage its certificate with resource support from partner authority

### **Hierarchy of Bilateral Agreements**





### **Bilateral Agreements**

- Special Arrangement to perform supplier surveillance on behalf of FAA
  - Or FAA perform supplier surveillance on behalf of CAA
- FAA PC extension with CAA overseeing CM on our behalf
- State of Design / State of Manufacturer Split (TC/PC)
- Special Projects
  - Engineering compliance or test witnessing, etc.

### **Singapore Aviation Academy**

- Partnership between FAA and Singapore Academy to facilitate outreach workshops and technical assistance to multiple authorities.
- Help CAAs understand FAAs interpretation and application of guidance and processes. An open dialogue in teaching and understanding the elements of each other's system. Promotes more seamless transfer of products and parts.
- Technical Assistances intended to teach CAAs ways to implement and find compliance to technical policies and rules.

### Singapore Aviation Academy (cont'd)

- FAA to provide Instructors
- Singapore provides location and logistics

### **Scheduled Offerings**

- Fall 2014:
  - Cabin Safety
  - Changed Product Rule



### **Questions?**

